# **Reaching High Performance and Excellence**

Date	Venues	(\$)Fees	Book your seat
25 May -29 May 2025	Istanbul	3499	Register Now

#### **Course overview**

In this course we will define the major components of performance management and how to reaching in to high performance and excellence.

### **Course objective**

- Apply the concepts and business models together with the analytical techniques used in the strategic management process.
- Understand the internal and external pressures facing today's organization.
- Manage the key issues of 'change management' and the influences on organizational performance that culture imposes on the business.
- Examine the role of leaders in today's organization.

#### Who should attend?

- High management
- Mid Management
- Marketing Managers
- Sales Managers
- Operation Managers
- Financial Managers
- HR Managers

## **Course outline**

- 1. Understand Your Organization
- 2. Leadership to Achievement
- 3. Managing Behavior & Achieving Performance
- 4. Understanding Strategy
- 5. Change Management
- 6. Leadership Today
- 7. Self performance analysis and mentoring.

#### Training methodology

- Presentation & Slides
- Audio Visual Aids
- Interactive Discussion
- Participatory Exercise
- Action Learning
- Class Activities
- Case Studies
- Workshops
- Games & Role plays

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